

If you refinanced your mortgage, you're probably not going to want to sell your house

By Dina ElBoghdady, Updated: March 5 at 1:55 pm

The reasons are piling up against selling your home.

One reason: Chances are, people who refinanced their homes from late 2008 through 2012 won't be able to secure the tantalizingly low rates they got back then when they buy a house now, [according to research](#) from the Institute for Housing Studies at DePaul University. So they'll stay put.

"A rise in long-term interest rates has the potential to lock these homeowners into their existing residences because they will be reluctant to switch to a higher mortgage rate on a new loan," the study concluded.

This "lock-in" effect has taken place before, the researchers said. Between November 1978 and November 1981, when the average monthly rate on a 30-year, fixed-rate mortgage jumped from 10.1 percent to 17.8 percent, sellers retrenched. High levels of interest-rate lock-in at the time lowered household mobility by 15 percent for every 2 percent increase in rates.

The phenomenon appears to hold true today, according to the DePaul study, which has yet to be published. The researchers – Patric Hendershott, Jin Man Lee and James D. Shilling – created a statistical model of housing turnover from 2005 through 2011 in Illinois' Cook County. They found that a 10 percent rise in the number of households locked in by interest rates caused a 29 percent decline in housing turnover.

Another possible turn-off for sellers: The 3.8 percent tax imposed by President Obama's health-care law. The tax kicked in Jan. 1, 2013, but [its effects are just now being](#) felt by people who sold their homes last year.

The tax only affects high earners – meaning individuals with an annual adjusted gross income of more than \$200,000 or married couples who file jointly and make more than \$250,000 a year.

If these high-earner individuals make more than \$250,000 in profits when they sell their primary residence, they will get hit with the tax. Same applies to high-earner married couples who make more than \$500,000 in profits when they sell.

"It will certainly affect people in markets that have experienced tremendous price appreciation or

people who have lived in their homes for a long time and accumulated tremendous appreciation," [said](#) Keith Gumbinger, a vice president at the mortgage information firm HSH.com.

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